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中国人民财产保险股份有限公司

PICC PROPERTY AND CASUALTY COMPANY LIMITED

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 2328)

UNAUDITED RESULTS ANNOUNCEMENT FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2019

This announcement is made by PICC Property and Casualty Company Limited (the "Company") pursuant to the Inside Information Provisions (as defined in the Listing Rules) under Part XIVA of the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) and Rule 13.09 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

Pursuant to the regulatory rules relating to the issue of capital supplementary bonds by insurance companies and disclosure of solvency margin, the Company should release its quarterly reports and the abstracts of its quarterly reports on the solvency margin. Meanwhile, the People's Insurance Company (Group) of China Limited, the controlling shareholder of the Company, will release its quarterly report which contains financial information of the Company. Accordingly, the Company announces the unaudited results for the nine months ended 30 September 2019 of the Company (exclusive of subsidiaries).

I. Analysis of Quarterly Operating Results

(i) **Overview**

During the first three quarters of 2019, the Company, on the basis of reinforcement of its sound development momentum in the first half of the year, set its target as stable growth, better profitability and improved service, prioritised improving business quality, optimising business structure, enhancing claim efficiency and improving customer experience, and speeded up the insurance supply-side structural reform through transformation of business model and promotion of supply upgrading. It provided insurance services of higher quality, operated the company with higher efficiency and offered better insurance supply to strengthen its dominant market position and facilitate the company realised a net profit of RMB21,985 million, with a combined ratio of 97.9%.

(ii) Main Financial Indicators

| | Nine months ended 30 September | | |
|-----------------------------------|--------------------------------|--------------------|----------|
| | 2019 | 2018 | Movement |
| | RMB million | RMB million | % |
| Original insurance premium income | 331,755 | 293,707 | 13.0 |
| Profit before income tax | 21,361 | 21,024 | 1.6 |
| Net profit | 21,985 | 13,190 | 66.7 |

| | As at 30 September 2019 | As at 31 December 2018 | Movement |
|-------------------|-------------------------|------------------------|----------|
| | RMB million | RMB million | % |
| Total assets | 616,940 | 550,370 | 12.1 |
| Total liabilities | 454,096 | 409,890 | 10.8 |
| Total equity | 162,844 | 140,480 | 15.9 |

(iii) Original insurance premium income by insurance segments

The following table sets forth the original insurance premium income of the Company by insurance segments for the relevant periods:

| | Nine months ended 30 September | | Movement |
|----------------------------------------|--------------------------------|-------------|---------------|
| | 2019 | 2018 | wovement % |
| | RMB million | RMB million | 70 |
| Motor vehicle insurance | 189,174 | 185,389 | 2.0 |
| Accidental injury and health insurance | 50,204 | 36,269 | 38.4 |
| Agriculture insurance | 27,217 | 23,093 | 17.9 |
| Liability insurance | 21,931 | 17,019 | 28.9 |
| Commercial property insurance | 12,136 | 11,096 | 9.4 |
| Credit and surety insurance | 18,047 | 7,910 | 128.2 |
| Cargo insurance | 3,062 | 2,985 | 2.6 |
| Other insurance | 9,984 | 9,946 | 0.4 |
| Total | 331,755 | 293,707 | 13.0 |

II. Solvency Margin Ratio Indicators

| | As at 30 September 2019 RMB million |
|-----------------------------------------|----------------------------------------|
| Core capital | 158,544 |
| Actual capital | 179,713 |
| Minimum capital required | 63,233 |
| Core solvency margin ratio (%) | 251% |
| Comprehensive solvency margin ratio (%) | 284% |

III. Financial Statements Prepared in accordance with the PRC Accounting Standards for Business Enterprises

| | As at 30 September 2019 RMB'000 Unaudited |
|----------------------------------------------------------------|-------------------------------------------------|
| Cash and bank balances | 16,312,953 |
| Held for trading financial assets | 16,530,512 |
| Financial assets purchased under resale agreements | 16,783,820 |
| Interest receivables | 5,730,413 |
| Premiums receivable | 56,342,463 |
| Receivables from reinsurers | 17,615,373 |
| Reinsurers' share of unearned premium reserves | 12,465,613 |
| Reinsurers' share of loss and loss adjustment expense reserves | 20,166,070 |
| Term deposits | 57,755,313 |
| Available-for-sale financial assets | 179,928,415 |
| Held-to-maturity investments | 45,744,757 |
| Investments classified as loans and receivables | 67,103,027 |
| Long term equity investments | 49,054,116 |
| Capital security fund | 4,448,554 |
| Investment properties | 4,891,721 |
| Fixed assets | 16,265,234 |
| Intangible assets | 5,115,964 |
| Deferred tax assets | 7,274,597 |
| Right-of-use assets | 2,601,553 |
| Other assets | 14,810,004 |
| TOTAL ASSETS | 616,940,472 |
| Financial assets sold under agreements to repurchase | 24,640,874 |
| Premiums received in advance | 12,968,684 |
| Commission payable | 8,275,932 |
| Payables to reinsurers | 24,737,892 |
| Salaries and staff welfare payables | 8,564,714 |
| Tax payable | 9,305,554 |
| Claims payable | 2,208,544 |
| Policyholders' dividend payable | 60,556 |
| Policyholders' deposits | 1,840,015 |
| Unearned premium reserves | 164,970,320 |
| Loss and loss adjustment expense reserves | 152,762,395 |

(i) Statement of Financial Position of the Company as at 30 September 2019

| Premium reserves | 4,457,631 |
|---------------------------------------|-------------|
| Bonds payable | 23,521,936 |
| Lease liabilities | 2,473,308 |
| Other liabilities | 13,308,383 |
| TOTAL LIABILITIES | 454,096,738 |
| Issued capital | 22,242,765 |
| Share premium account | 10,793,865 |
| Other comprehensive income reserve | 14,493,284 |
| Surplus reserve | 57,212,164 |
| General risk reserve | 12,935,379 |
| Agriculture catastrophic loss reserve | 2,472,155 |
| Retained profits | 42,694,122 |
| TOTAL EQUITY | 162,843,734 |
| TOTAL LIABILITIES AND EQUITY | 616,940,472 |

(ii) Income Statement of the Company for the Nine Months Ended 30 September 2019

| | Nine months ended 30 September 2019 RMB'000 Unaudited |
|----------------------------------------------------------------------|----------------------------------------------------------------|
| Operating income | 298,604,282 |
| Net earned premiums | 280,185,604 |
| Gross written premiums | 332,807,862 |
| Included: Reinsurance premiums assumed | 1,053,091 |
| Less: Reinsurance premiums ceded | 28,539,891 |
| Change in unearned premium reserves | 24,082,367 |
| Investment income | 17,051,944 |
| Net losses on fair value changes | -31,540 |
| Exchange losses, net | 233,869 |
| Other operating income | 940,576 |
| Net gains on disposal of assets | 46,267 |
| Other gains | 177,562 |
| Operating expenses | 277,236,618 |
| Gross claims paid | 182,466,580 |
| Less: Paid losses recoverable from reinsurers | 13,174,238 |
| Change in loss and loss adjustment expense reserves | 18,235,549 |
| Less: Reinsurers' share of loss and loss adjustment expense reserves | 2,462,971 |
| Change in premium reserves | 1,003,371 |
| Interest expenses credited to policyholders' deposits | 173 |
| Reinsurance expenses | 294,803 |
| Tax and other surcharges | 1,288,126 |

| Commission expenses | 41,936,199 |
|----------------------------------------------------------------|------------|
| General and administrative expenses | 52,187,343 |
| Less: Reinsurers' share of general and administrative expenses | 8,032,419 |
| Other operating costs | 2,130,122 |
| Asset impairment losses | 1,363,980 |
| Operating profit | 21,367,664 |
| Add: Sundry income | 103,639 |
| Less: Sundry expenses | 110,120 |
| Profit before income tax | 21,361,183 |
| Less: Income tax expense | -623,830 |
| Net profit | 21,985,013 |

(iii) Statement of Cash Flows of the Company for the Nine Months Ended 30 September 2019

| | Nine months ended 30 September 2019 RMB'000 Unaudited |
|--------------------------------------------------------------------------------------|----------------------------------------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | |
| Premiums received | 319,597,859 |
| Others | 44,626,339 |
| Cash inflows from operating activities | 364,224,198 |
| Claims paid | 182,456,237 |
| Payment to and on behalf of staff | 23,540,222 |
| Commission paid | 40,464,776 |
| Taxes and surcharges paid | 22,456,907 |
| Payment in relation to reinsurance business | 5,946,338 |
| Others | 78,773,238 |
| Cash outflows from operating activities | 353,637,718 |
| Net cash flows from operating activities | 10,586,480 |
| CASH FLOWS FROM INVESTING ACTIVITIES | |
| Proceeds from investments | 52,569,747 |
| Investment income received | 11,530,474 |
| Proceeds from disposal of fixed assets, intangible assets and other long term assets | 39,765 |
| Others | 3,913,313 |
| Cash inflows from investing activities | 68,053,299 |
| Payment for purchases of investments | 65,934,404 |
| Payment for purchases of fixed assets, intangible assets and other long term assets | 1,810,185 |

| Cash outflows from investing activities | 67,744,589 |
|-----------------------------------------------------------------------|-------------|
| Net cash flows from investing activities | 308,710 |
| CASH FLOWS FROM FINANCING ACTIVITIES | |
| Decrease in financial assets sold under agreements to repurchase, net | 3,835,385 |
| Others | 6,177,635 |
| Cash outflows from financing activities | 10,013,020 |
| Net cash flows used in financing activities | -10,013,020 |
| Net foreign exchange differences | 18,215 |
| Net increase in cash and cash equivalents | 900,385 |

This announcement is prepared in both Chinese and English, and the Chinese version prevails. The financial information included in this announcement are prepared in accordance with the PRC Accounting Standards for Business Enterprises and have not been audited or reviewed.

> By Order of the Board **PICC Property and Casualty Company Limited Miao Jianmin** *Chairman*

Beijing, the PRC, 29 October 2019

As at the date of this announcement, the Chairman of the Board is Mr. Miao Jianmin (executive director), the Vice Chairman is Mr. Xie Yiqun (executive director), the non-executive directors are Mr. Tang Zhigang and Mr. Li Tao, Ms. Xie Xiaoyu is an executive director, and the independent non-executive directors are Mr. Lin Hanchuan, Mr. Lo Chung Hing, Mr. Ma Yusheng, Mr. Chu Bende and Ms. Qu Xiaohui.