

How to complete a Provisional Allotment Letter (PAL) 如何填寫暫定配額通知書

Please follow the following steps if you want to subscribe for all H Rights Shares provisionally allotted to you:

如欲認購所有獲暫定配發之H股供股股份，請留意以下步驟：

Step 1:
Please write a cheque / banker's cashier order made payable to **"ICBC (Asia) Nominee Limited – PICC – PAL"**. Write your name and identifier (the number indicated on the middle of Form A on page 1 of your PAL) on the back of your cheque / banker's cashier order.

步驟1:
請填寫支票／銀行本票抬頭人名稱為**「工銀亞洲代理人有限公司 – 中國財險 – 暫定配額供股」**。並於支票／銀行本票背頁寫上 閣下的姓名及識別號(見暫定配額通知書第一頁表格甲中間部份)。

Step 2:
Please write the name of the bank on which the cheque / banker's cashier order is to be drawn.

步驟2:
請填寫支票／銀行本票的付款銀行名稱。

Step 3:
Please write the cheque / banker's cashier order number.

步驟3:
請填寫支票／銀行本票號碼。

Step 4:
Please provide your contact telephone number.

步驟4:
請提供 閣下聯絡電話號碼。

Step 5:
Please staple a cheque / banker's cashier order to the duly completed PAL and submit the application to any designated branches of Industrial and Commercial Bank of China (Asia) Limited by **on later than 4:00 p.m. on 23 December 2011**.

步驟5:
請將有關支票／銀行本票緊釘於已填妥的暫定配額通知書上，並遞交至任何一間指定之中國工商銀行(亞洲)有限公司分行，**惟不得遲於2011年12月23日下午4時正**。

Form A 表格甲

IMPORTANT 重要提示

Reference is made to the prospectus (the **"H Share Rights Issue Prospectus"**) issued by PICC Property and Casualty Company Limited (the **"Company"**) dated 9 December 2011 in relation to the H Share Rights Issue. Terms defined in the H Share Rights Issue Prospectus shall bear the same meanings when used herein unless the context otherwise requires.

茲提述中國人民財產保險股份有限公司(「**本公司**」)於2011年12月9日就H股供股刊發之供股章程(「**H股供股章程**」)。除文義另有所指外，於H股供股章程中所界定之詞彙與本文件採用者具相同涵義。

IF YOU ARE IN ANY DOUBT AS TO THE CONTENTS OF THIS PROVISIONAL ALLOTMENT LETTER OR AS TO THE ACTIONS TO BE TAKEN, OR IF YOU HAVE SOLD ALL OR PART OF YOUR H SHARES OF THE COMPANY, YOU SHOULD CONSULT A LICENSED SECURITIES DEALER, BANK MANAGER, SOLICITOR, PROFESSIONAL ACCOUNTANT OR OTHER PROFESSIONAL ADVISER.

閣下如對本文件之內容或應採取之行動有任何疑問或如閣下已出售閣下名下全部或部份本公司之H股，應諮詢閣下之持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問。

THIS PROVISIONAL ALLOTMENT LETTER IS VALUABLE AND TRANSFERABLE AND REQUIRES YOUR IMMEDIATE ATTENTION. THE OFFER CONTAINED IN THIS PROVISIONAL ALLOTMENT LETTER AND THE ACCOMPANYING EXCESS APPLICATION FORM WILL EXPIRE AT 4:00 P.M. ON 23 DECEMBER 2011.

本文件具有價值及可轉讓，務請閣下立即處理。本文件及隨附之額外申請表格所載之提呈要約於2011年12月23日下午四時正截止。

Deals in the securities of the Company and the Nil Paid H Rights and the H Rights Shares may be settled through CCASS and you should consult a licensed securities dealer, bank manager, solicitor, professional accountant or other professional adviser for details of the settlement arrangements and how such arrangements may affect your rights and interests. Existing H Shares have been dealt in on an ex-rights basis from 5 December 2011. Deals in the Nil Paid H Rights will take place from 13 December 2011 to 20 December 2011 (both days inclusive).

本公司證券、未繳款H股供股及H股供股股份之買賣可通過中央結算系統進行交易。閣下應諮詢閣下之持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問，以了解結算安排詳情以及有關安排可能如何影響閣下之權利及權益。自2011年12月5日起，現有H股已除權繼續進行交易。未繳款H股供股及H股供股股份之股份收訖規定後，未繳款H股供股及H股供股股份將獲香港結算公司接納為合資格證券，自未繳款H股供股及H股供股股份在聯交所各自開始買賣之日或香港結算公司指定之其他日期起，可在中央結算系統內寄存、結算及交易。香港聯交所參與者之關於任何交易日進行之交易，須於其後第二個交易日於中央結算系統內交收。中央結算系統內之一切活動均須根據不時有效之《中央結算系統一般規則》及《中央結算系統運作程序規則》進行。

PICC 中國人民財產保險股份有限公司
PICC Property and Casualty Company Limited
(A joint stock limited company incorporated in the People's Republic of China)
(在中華人民共和國註冊成立之股份有限公司)
(Stock Code: 2328)
(股份代號: 2328)

PROPOSED H SHARE RIGHTS ISSUE OF 345,598,000 H SHARES ON THE BASIS OF 1 H RIGHTS SHARE FOR EVERY 10 EXISTING H SHARES AT HK\$5.50 PER H RIGHTS SHARE

建議H股供股，按每持有10股現有H股獲發1股H股供股股份之基準，以每股H股供股股份5.50港元之價格發行345,598,000股H股

PAYABLE IN FULL ON ACCEPTANCE BY NOT LATER THAN 4:00 P.M. ON 23 DECEMBER 2011

股款須不遲於2011年12月23日下午四時正接納時繳足

暫定配額通知書

Provisional Allotment Letter number
暫定配額通知書編號

123456

C000000001

Name(s) and address of the Qualified H Shareholder(s)
合資格H股股東姓名及地址

Chan Tai Man
Flat A, 18/F,
HK Building, Central
HK.

Identifier
識別號

BOX A 甲欄
Name of bank on which cheque/ banker's cashier order is drawn:
支票／銀行本票的付款銀行名稱: ICBC (Asia)

BOX B 乙欄
Cheque/banker's cashier order number:
支票／銀行本票號碼: 000456

BOX C 丙欄
Please insert your contact telephone no:
請填上 閣下聯絡電話號碼: 12345678

Total number of H Shares registered in your name(s) at the close of business on 8 December 2011
於2011年12月8日營業時間結束後，登記於閣下名下之H股總數

*****2,000

Total number of H Rights Shares provisionally allotted to you subject to payment in full on acceptance by not later than 4:00 p.m. on 23 December 2011
暫定配發予閣下之H股供股股份總數，有關股款須於2011年12月23日下午四時正接納時繳足

*****200

Total subscription monies payable on acceptance in full
於接納時應繳足之股款

HKS
港元 *****1,100

中國工商銀行(亞洲)
ICBC (Asia)

12 12 2011
日Day 月Month 年Year

折付 ICBC (Asia) Nominee Limited – PICC – PAL
Pay
港幣 HK Dollars
ONE THOUSAND ONE HUNDRED
或持票人 Or Bearer
HK\$ 1,100

Printed by HKSP Tel: 2726 9238

000456 018744

Chan Tai Man

